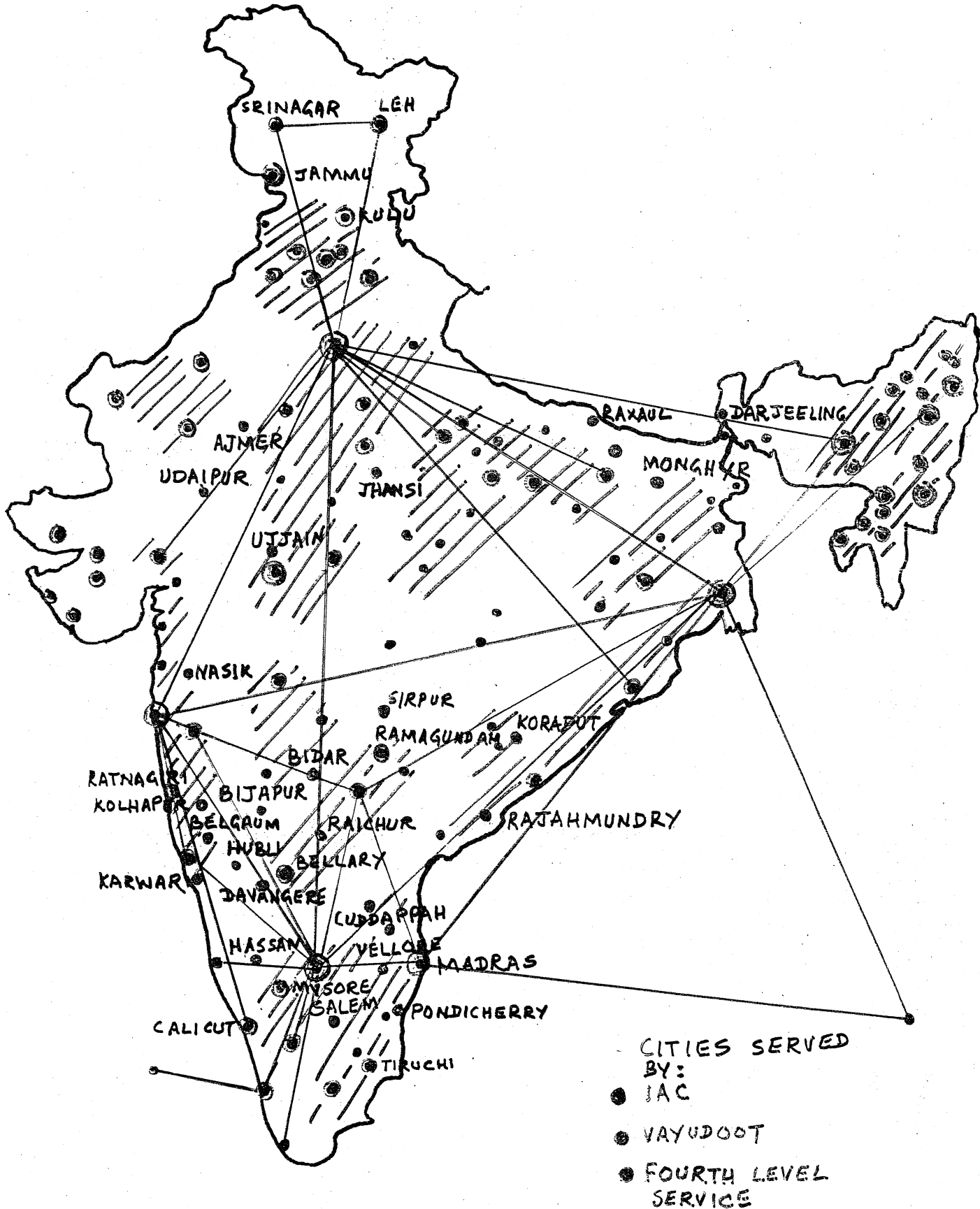


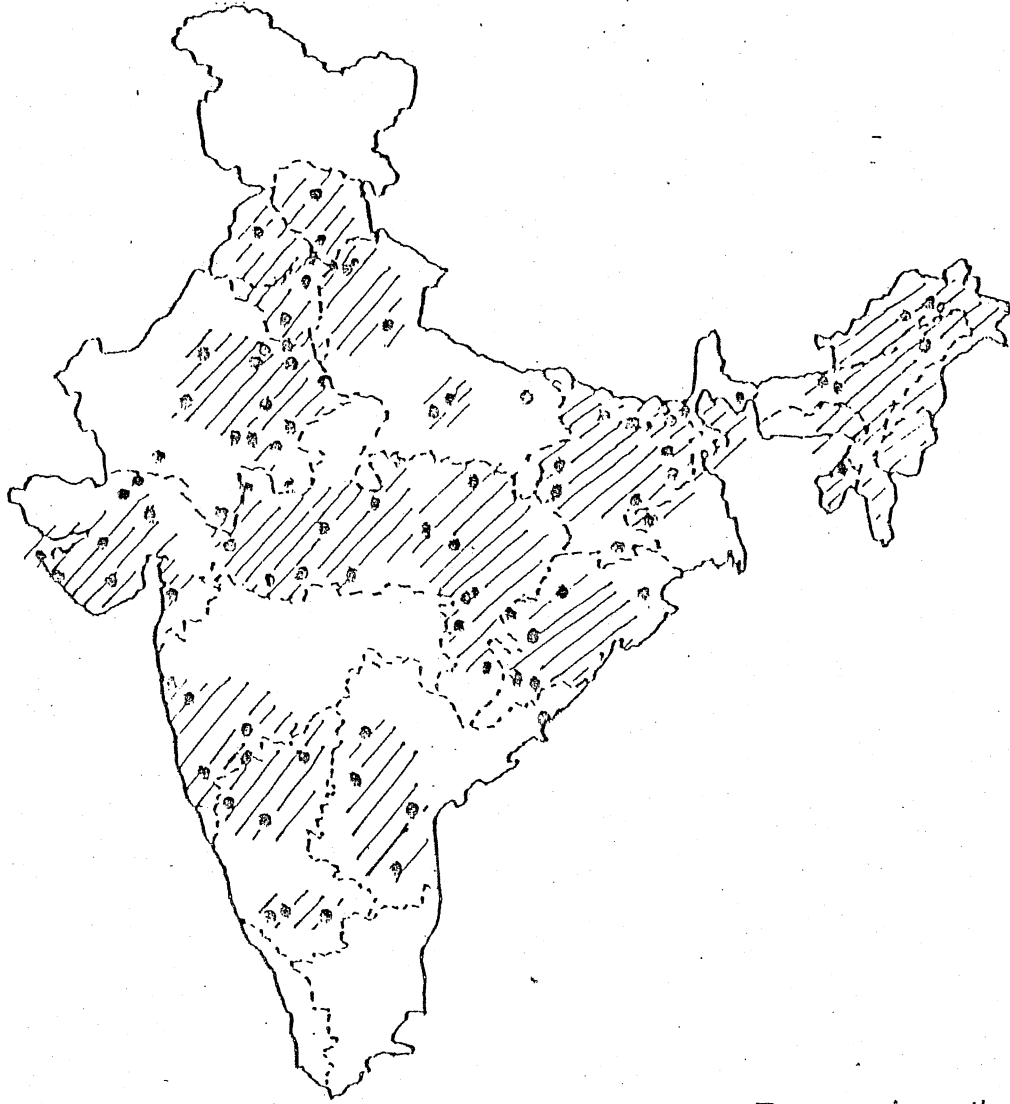
INDIAN AIRLINES & VAYUDOOT

NETWORKS

7-4



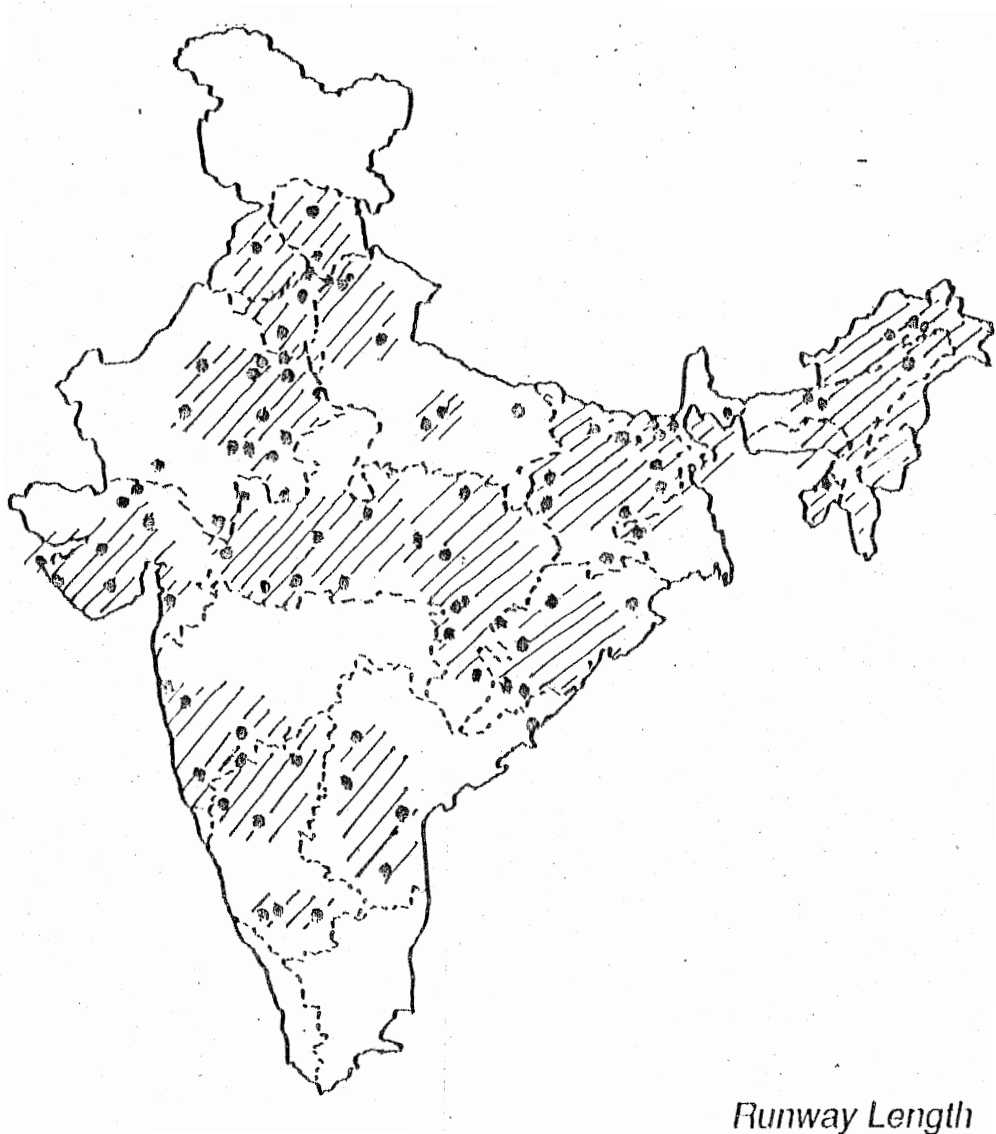
Distribution of Airfields Suitable for Community Aerial Services



Runway Length

- 900m to 1200m
- ⊖ 600m to 900m

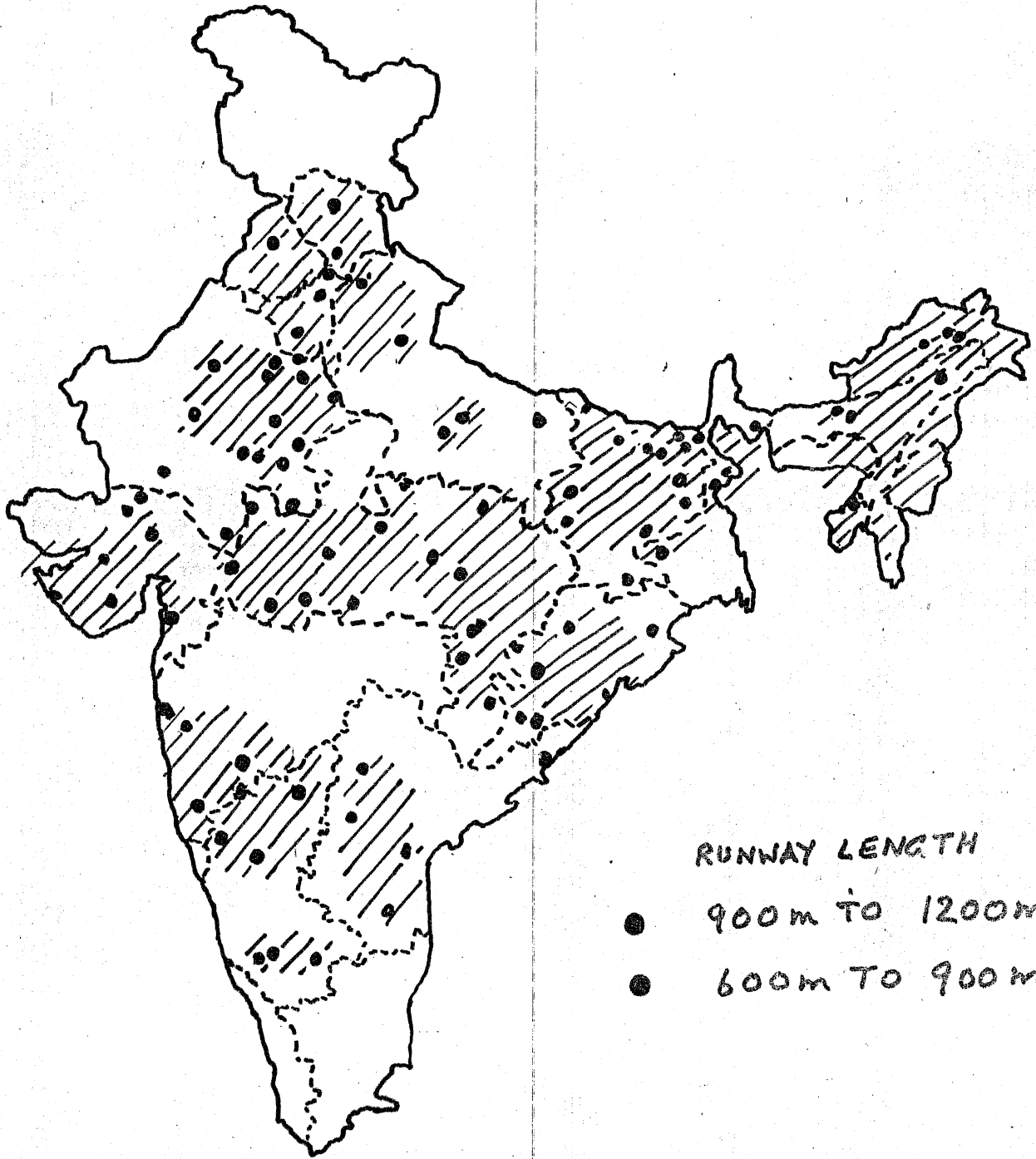
Distribution of Airfields Suitable for Community Aerial Services



Runway Length

- 900m to 1200m
- ⊙ 600m to 900m

DISTRIBUTION OF AIRFIELDS
SUITABLE FOR COMMUNITY
AERIAL SERVICES



VAYUDOOT TRAFFIC - GROWTH

Fig 4: Vayudoot - Traffic Growth.

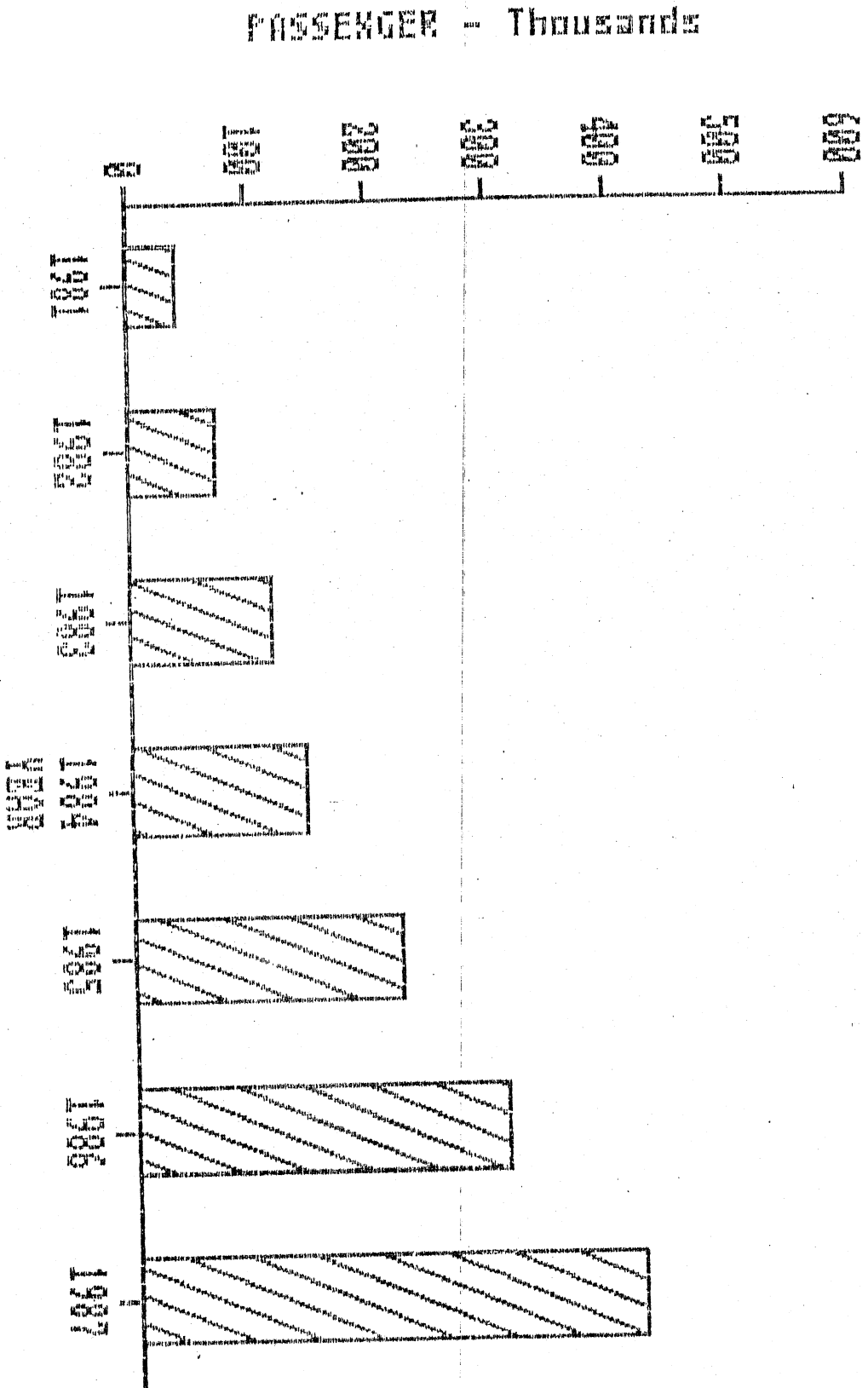
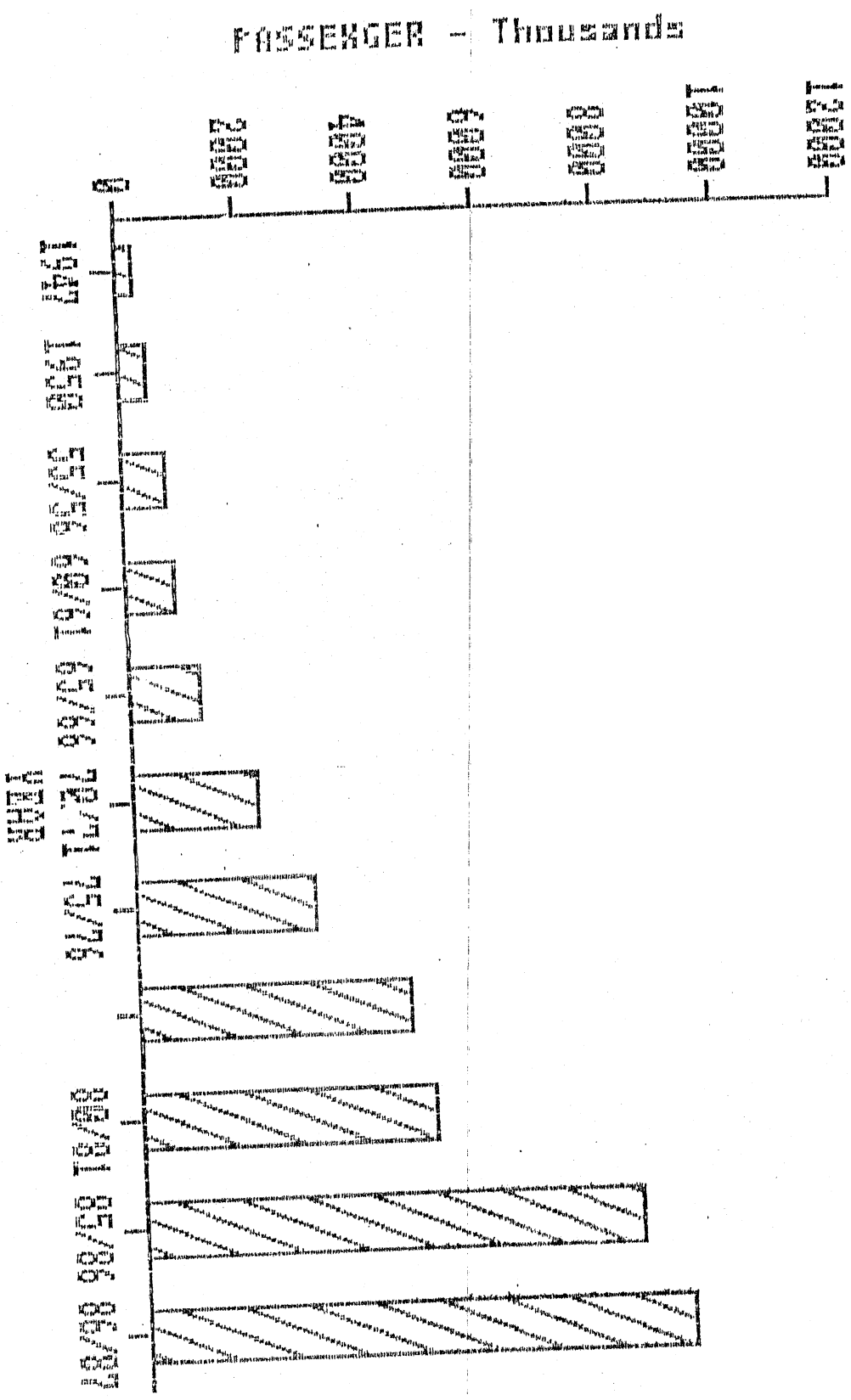
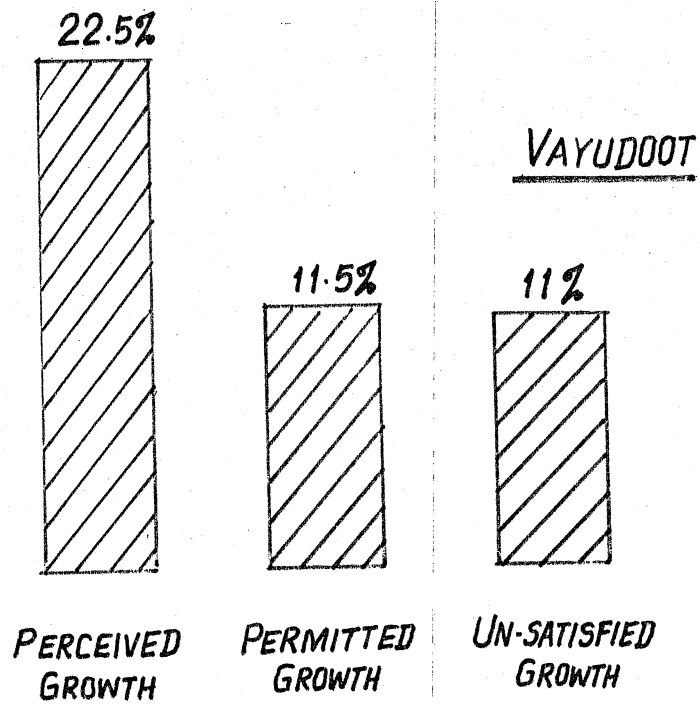
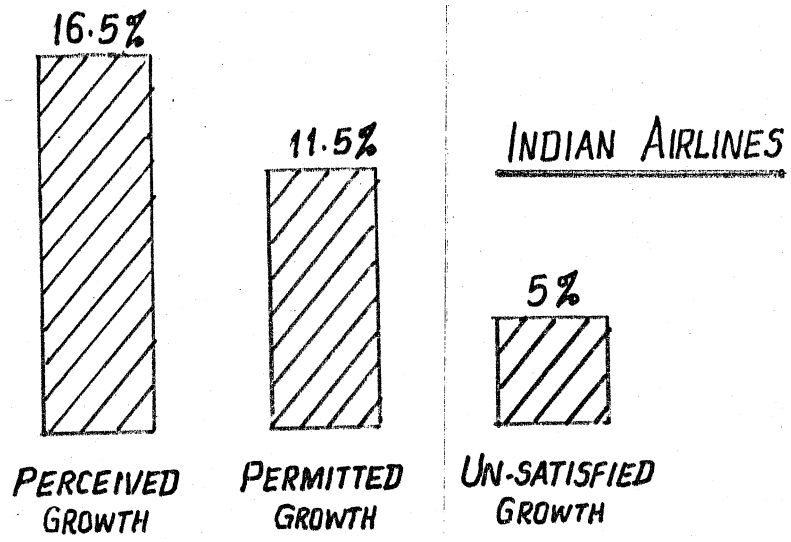


Fig 2: Indian Airlines - Traffic Growth.

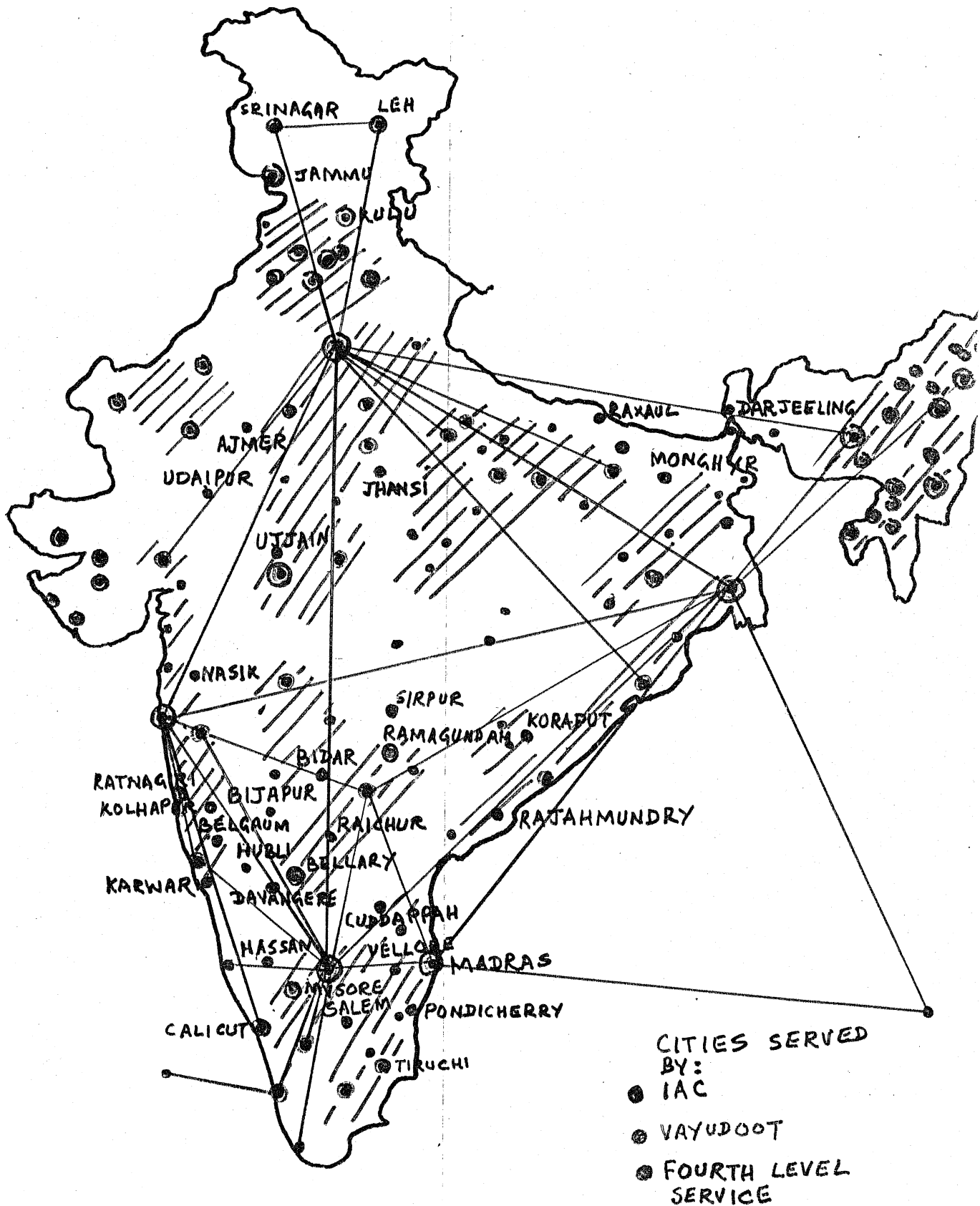


INDIAN AIRLINES
TRAFFIC GROWTH

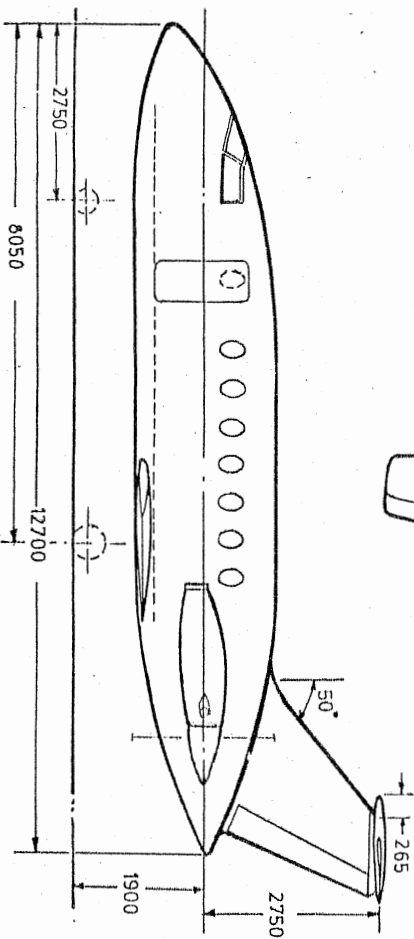
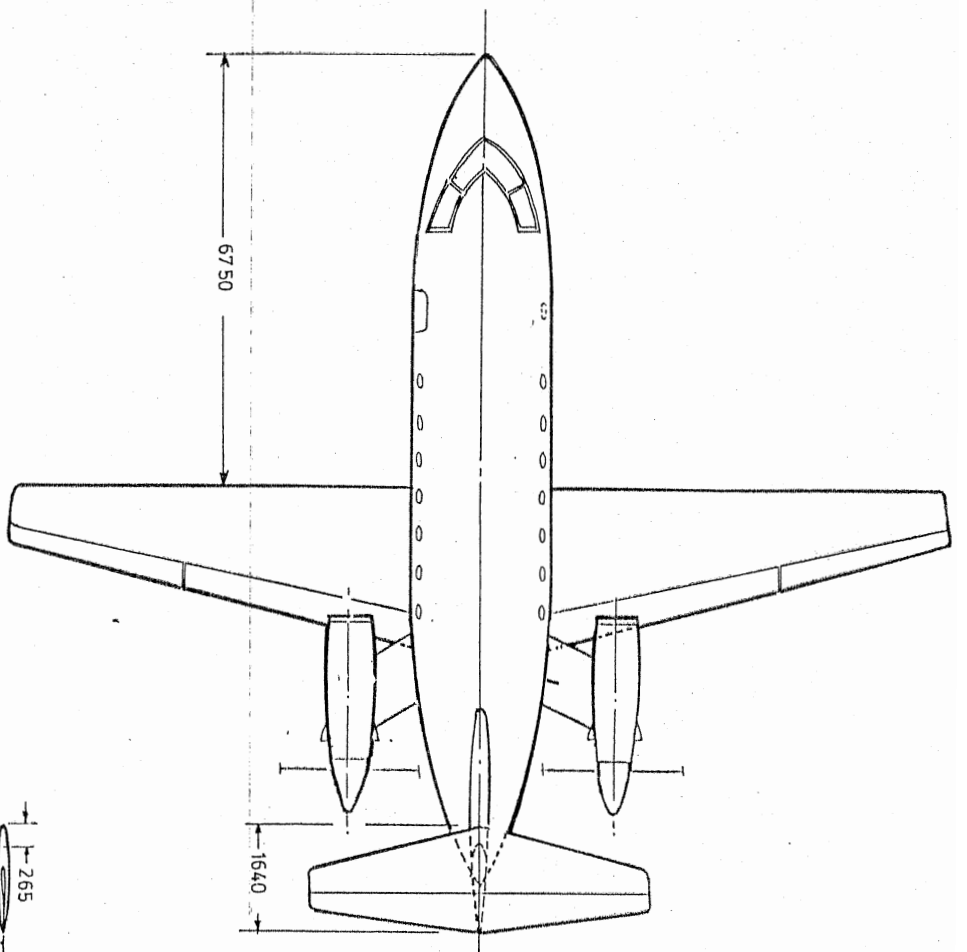
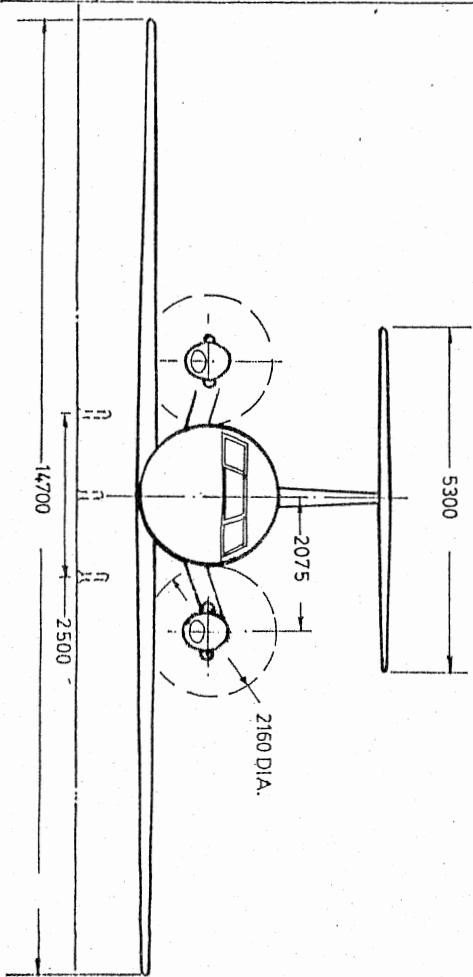


INDIAN AIRLINES & VAYUDOOT

NETWORKS



3-VIEW DRAWING
NAL-LTA



STRATEGY TO MEET REQUIREMENTS

AIRCRAFT CAPACITY

STRATEGY FOR PROCUREMENT

☆ UPTO 50 PAX

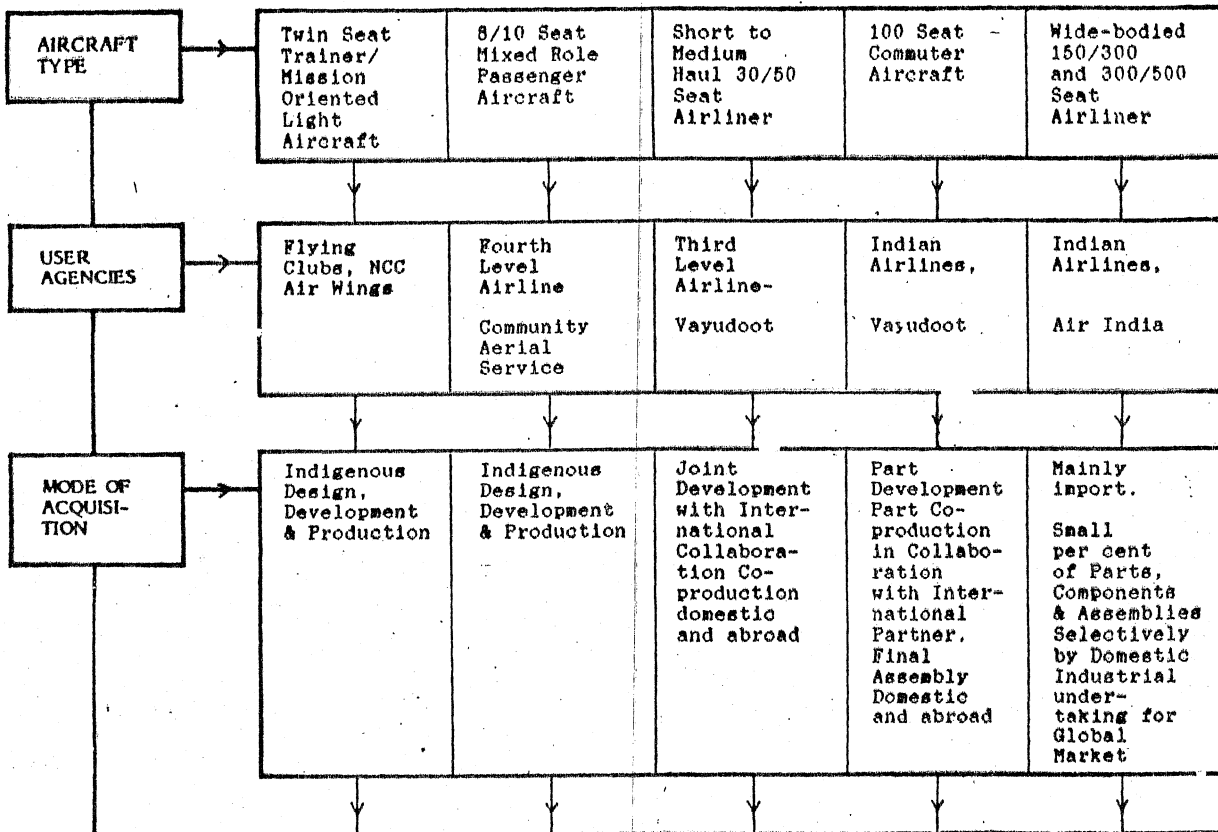
INDIGENOUS DEVELOPMENT,
PRODUCTION

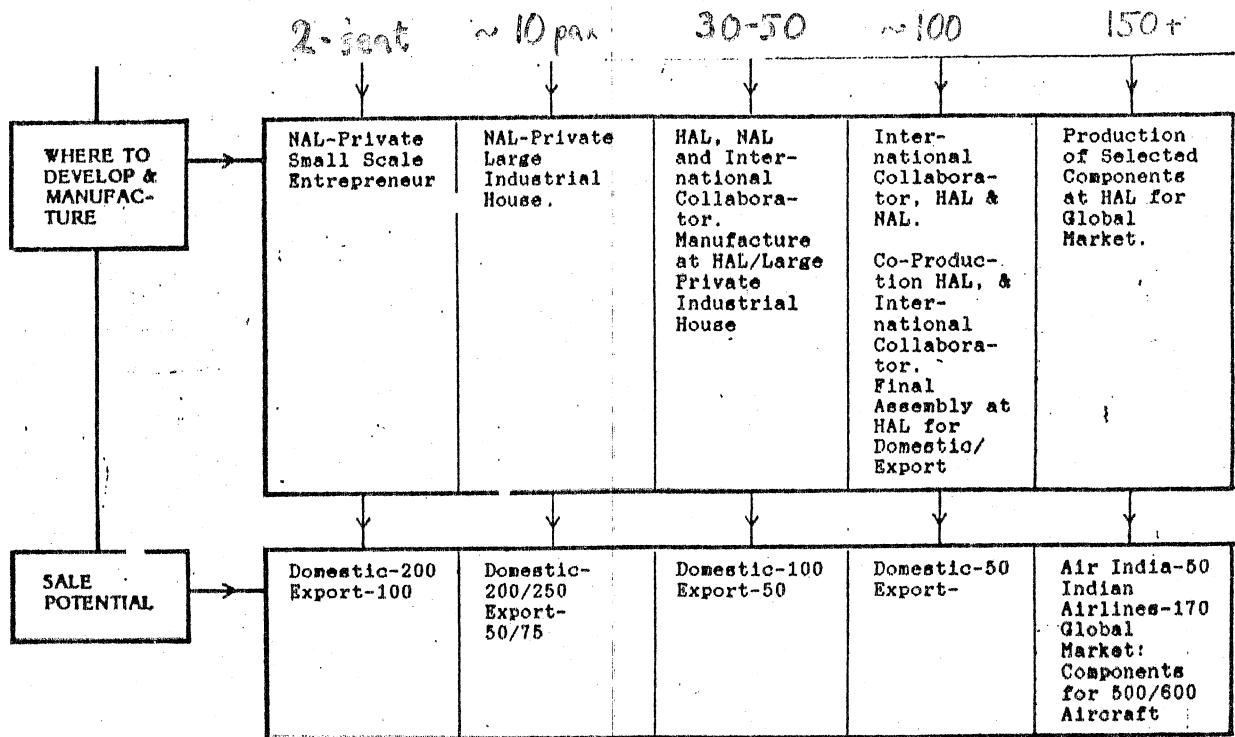
☆ 100 - 150 PAX

CO-DEVELOPMENT,
CO-PRODUCTION

☆ 200 - 300 PAX
> 300 PAX

IMPORT WITH OFFSET
ARRANGEMENT TO REDUCE
FOREIGN EXCHANGE OUTGO



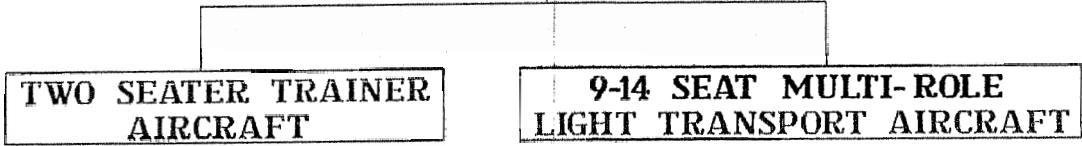


Fig/0: Civil Aviation Programme Policy.

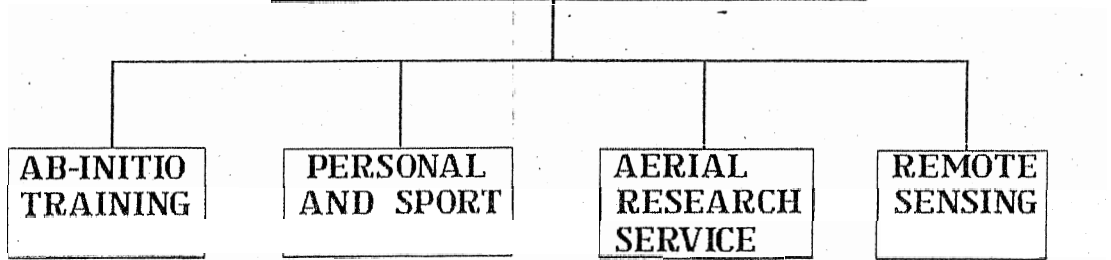
SCALE OF INVESTMENTS REQUIRED
FOR DEVELOPMENT AND PRODUCTION

<u>AIRCRAFT TYPE</u>	<u>INVESTMENT, Rs. in Crores</u>	
	<u>DEVELOPMENT</u>	<u>PRODUCTION</u>
AB-INITIO 2-SEAT TRAINER	0.5 - 1.0	1.5
9-14 SEAT MULTI-ROLE LIGHT TRANSPORT AIRCRAFT (NAL)	50	150
30-50 SEAT COMMUTER AIR- CRAFT (NAL + INDIAN CO.)	120	400
100-150 SEAT MEDIUM HAUL AIRCRAFT (CO-DEVT., CO-PRODN)	350	600
MORE THAN 200 SEATS	---	OFFSET (?)

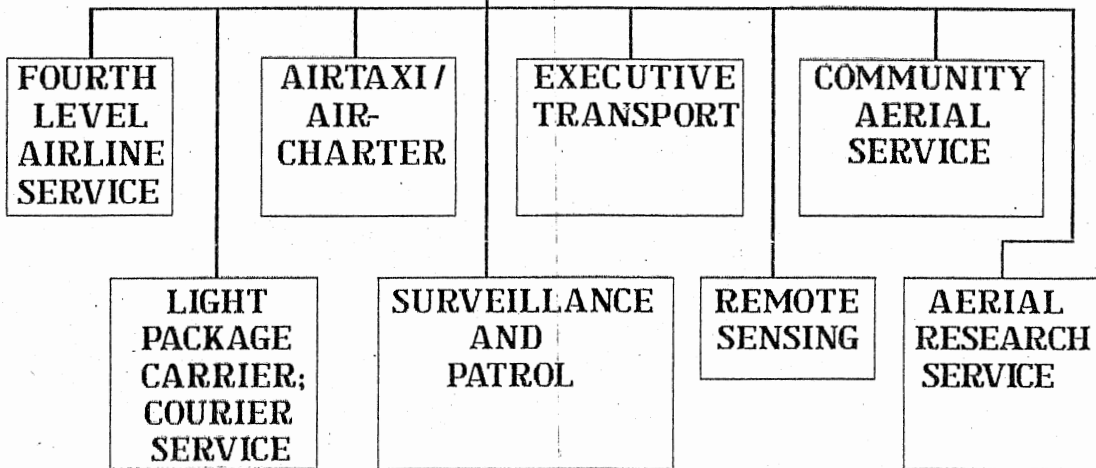
PROPOSED INITIATIVES

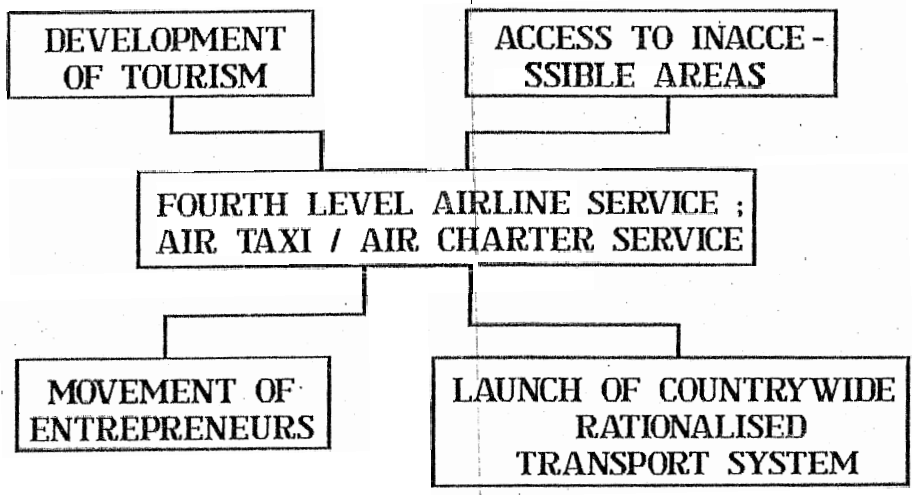


TWO SEAT TRAINER AIRCRAFT



9-14 SEAT MULTI-ROLE LIGHT TRANSPORT AIRCRAFT





MEDICAL FACILITIES IN REMOTE / INACCESSIBLE AREAS

COMMUNITY AERIAL SERVICES

AIR AMBULANCE SERVICES

**RELIEF IN EMERGENCIES:
FLOOD, CYCLONE, FAMINE,
EARTHQUAKE, ACCIDENTS**

|

SPECIFICATIONS

- o Cruise speed : 550 kmph - 650 kmph
(300 kts - 350 kts)
- o Cruise altitude : 7 km - 11 km
(25,000 ft - 35,000 ft)
- o Specific range : 3.2 km/kg (0.8 nmpp)
- o Take-off distance to clear 15m height : 600m, ISA, SL
- o Landing distance from 15m height : 600m, ISA, SL
- o Multi-role capability : 9 pax standard version
14 pax commuter version
6 pax executive version
6 stretcher air ambulance version
Light package carrier version
Remote sensing platform
Aerial research vehicle
- o Max take-off weight : 5700 kg
- o Range with IFR reserves: 2000 km for the standard version with full payload
- o Endurance : 4 to 5h
- o Operability from semi-prepared runways
- o Operability from hot and high altitude airfields
- o Cabin comfort comparable to that of regional aircraft
- o Low cabin noise

LIGHT TRANSPORT AIRCRAFT : DESIGN PHILOSOPHY

- ☆ LEVEL OF TECHNOLOGY COMMENSURATE WITH REQUIREMENTS
- ☆ NO TECHNOLOGY WILL BE OBTAINED FROM FOREIGN SOURCES
- ☆ TECHNOLOGY EITHER AVAILABLE IN N.A.L. OR OTHER ORGANISATIONS WITHIN THE COUNTRY CONSIDERED
- USE OF WELL PROVEN POWER PLANT
- ☆ SYSTEM / SUBSYSTEM DEVT. NOT PLANNED ; ONLY WELL PROVEN, OFF - THE - SHELF ITEMS CONSIDERED
- ☆ SIMPLICITY OF DESIGN
- ☆ RELIABILITY AND MAINTAINABILITY
- ☆ LOW OR NO RISK OPERATION
- ☆ LOW DEVELOPMENT COST
- ☆ DESIGN TO CONFORM TO F.A.R. PART 23 WITH APPLICABLE AMENDMENTS

TECHNOLOGY FEATURES

o AERODYNAMICS

- o Natural Laminar Flow Wing
- o Low Drag Fuselage
- o Efficient High Lift System

o MATERIALS

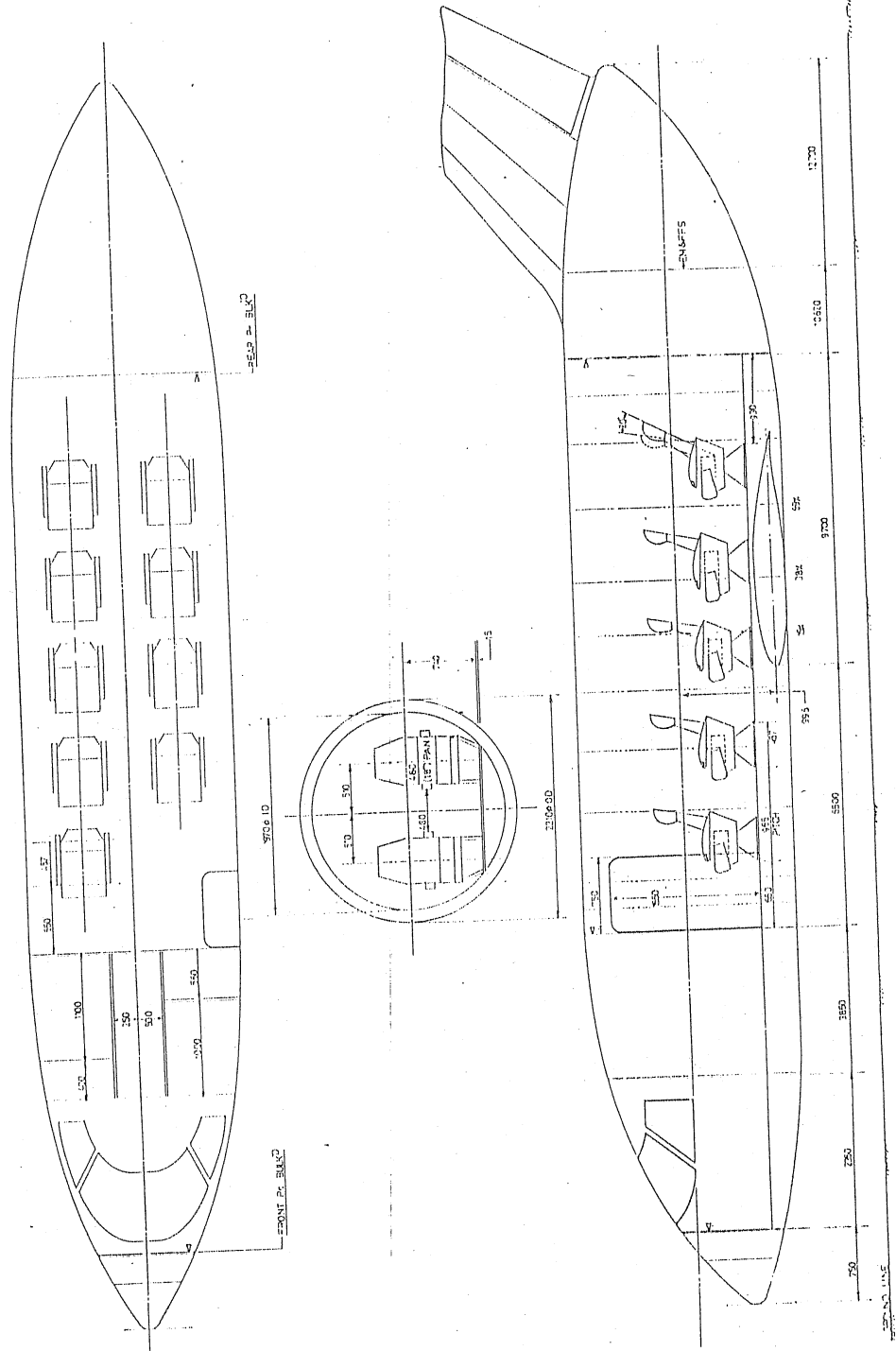
- o Carbon fibre empennage, control surfaces, flaps
- o Composite access hatches, doors, etc.

o PRODUCTION TECHNOLOGY

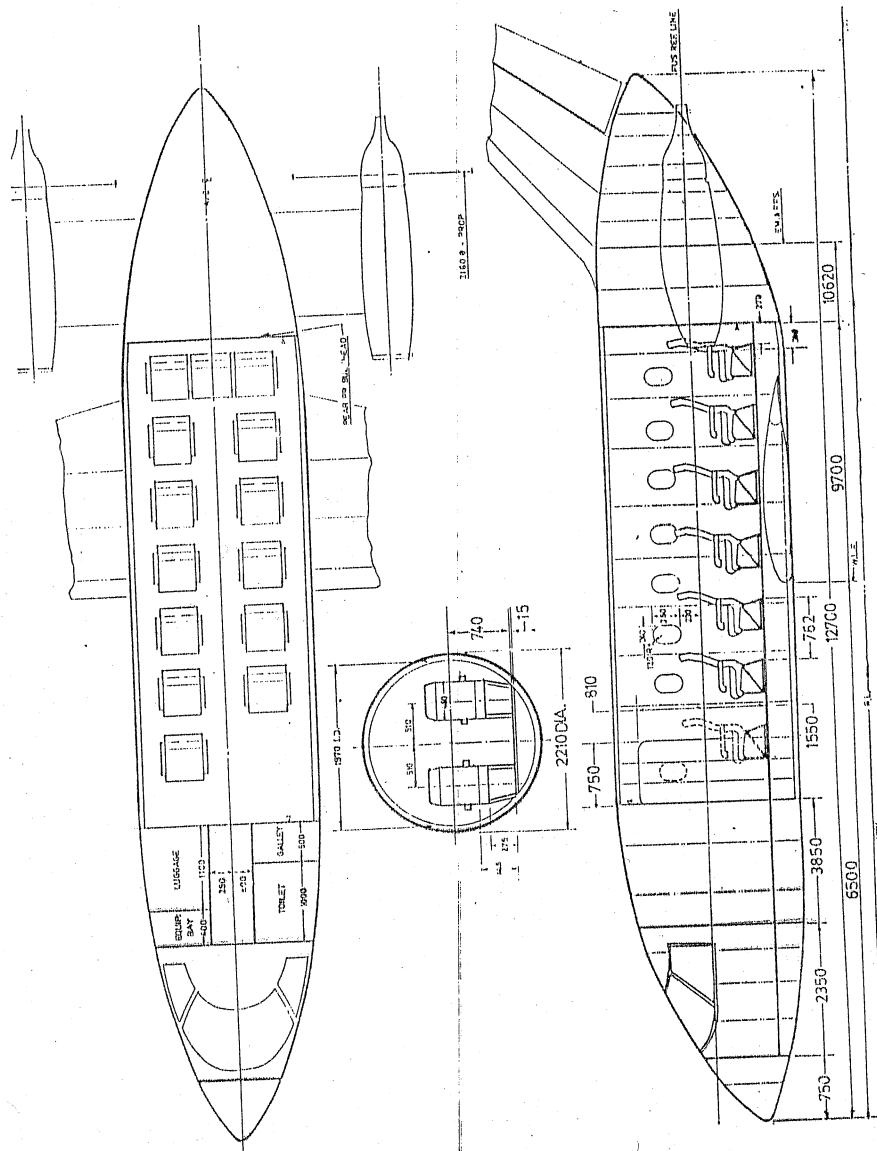
- o Integrally milled wing skin
- o Super plastic forming/diffusion bonding

o POWER PLANT

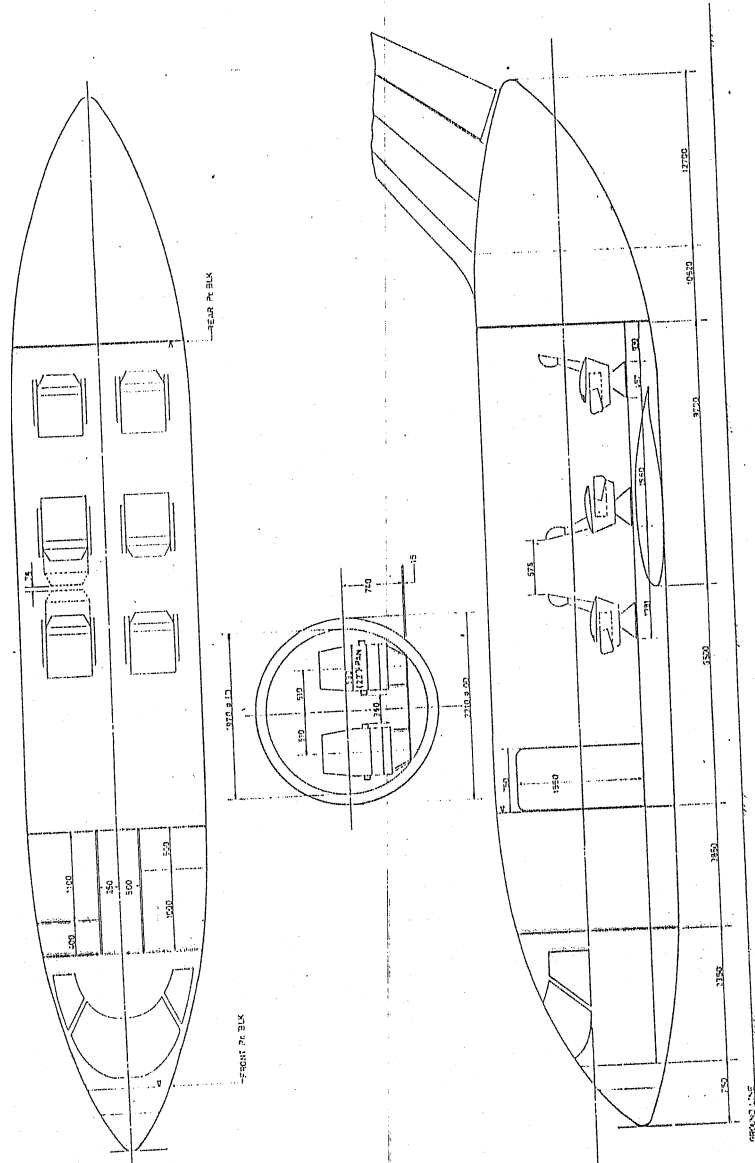
- o Aft fuselage mounted turbo prop engines
- o Efficient 6-bladed variable pitch pusher propeller



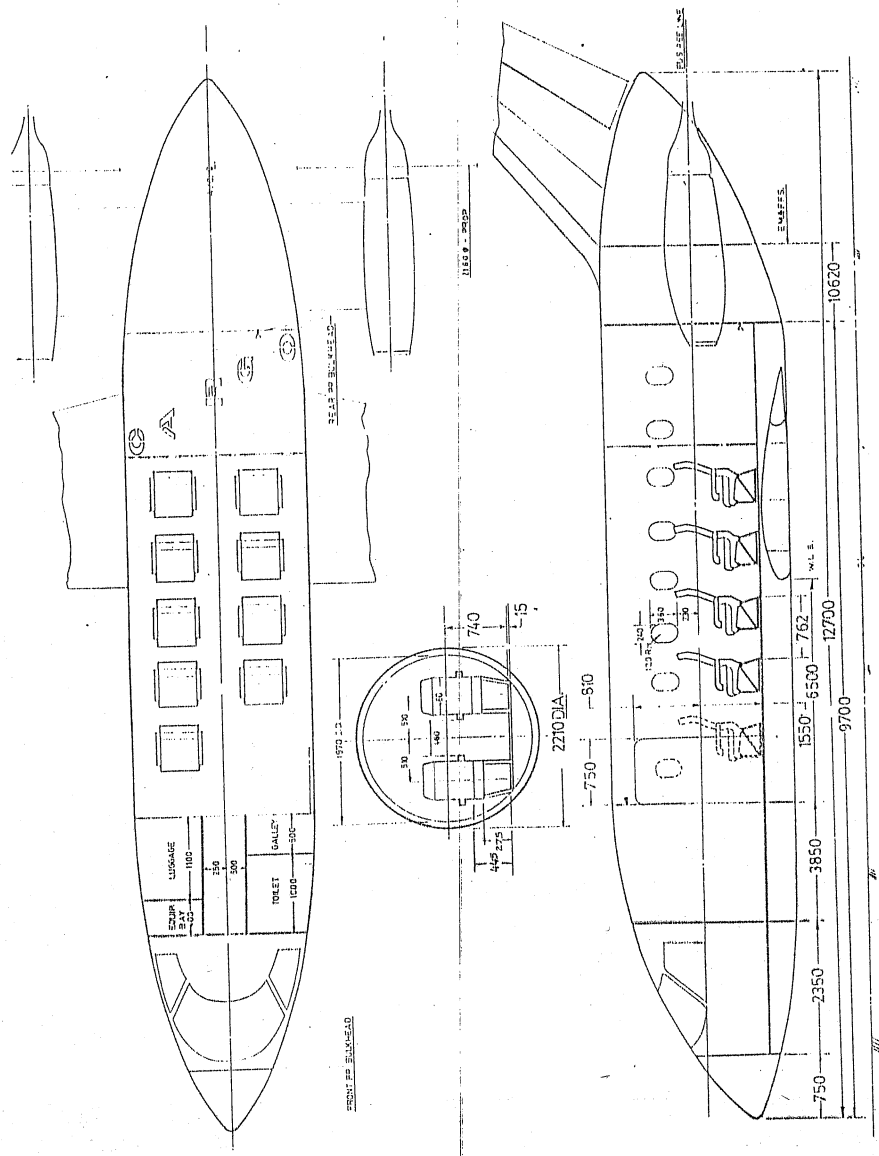
Cabin Layout - 9 Seat Version



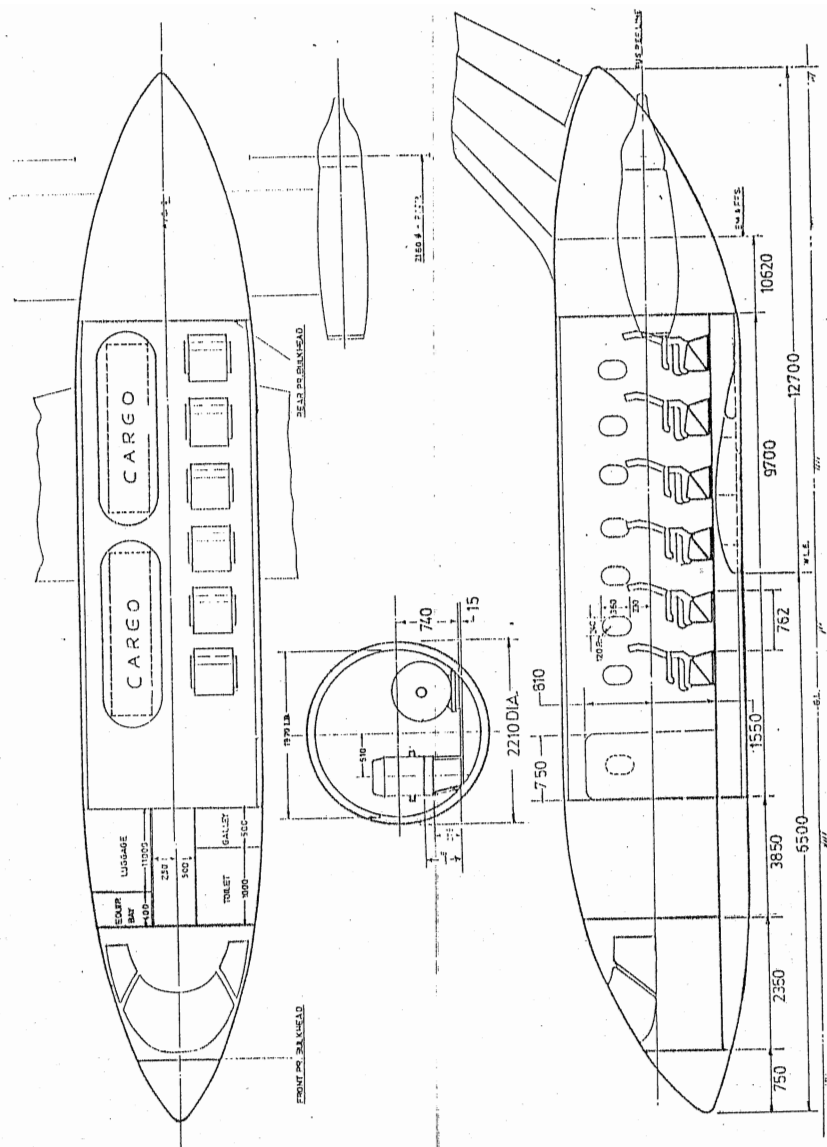
Cabin Layout - 14 Seat Version



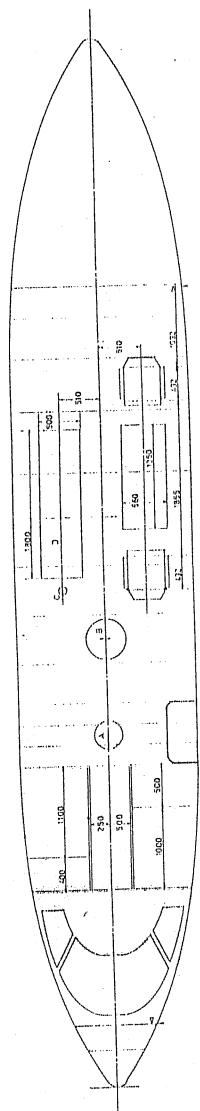
Cabin Layout - Executive Version



Cabin Layout - Combi Version I



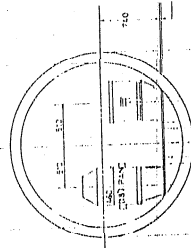
Cabin Layout - Combi Version II



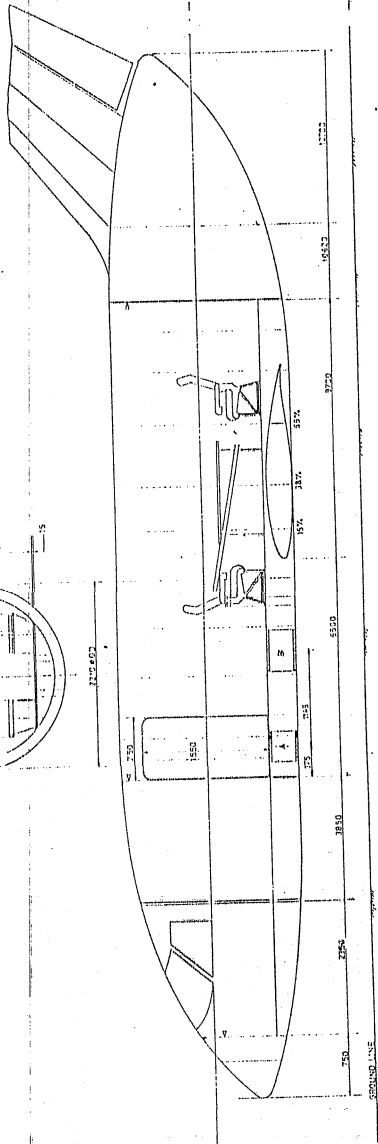
—REAR BULKHEAD

1873.12

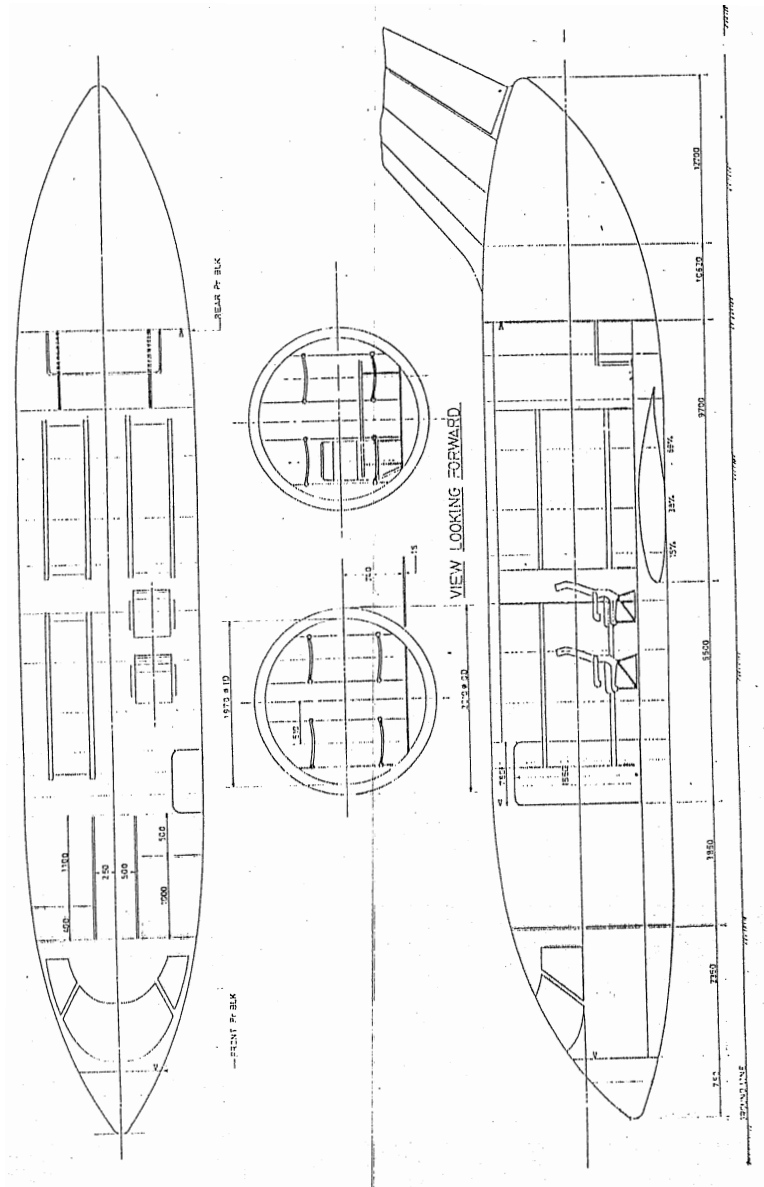
—FRONT BULKHEAD



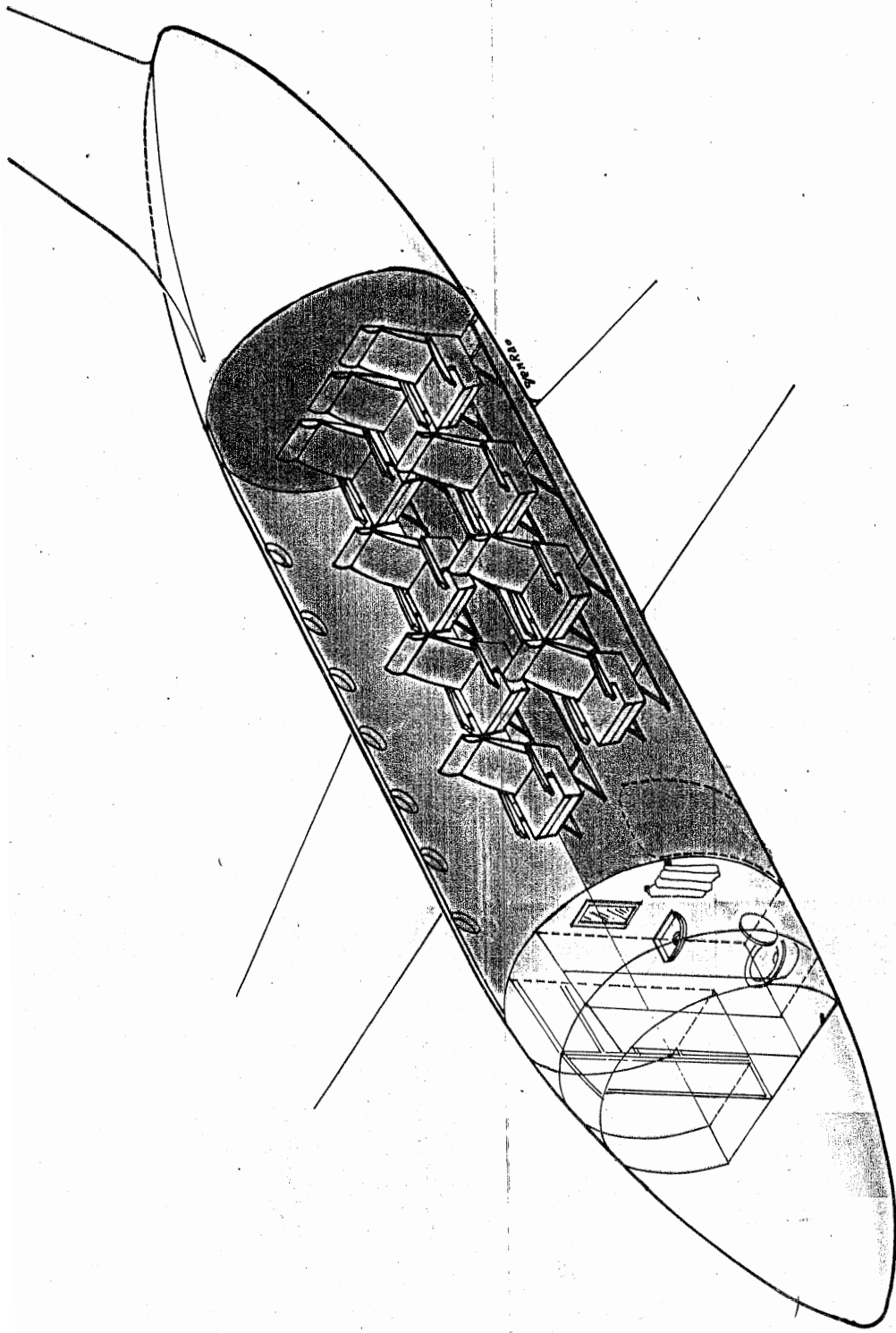
- A: SCANNER 310 *
- B: CAMERA 500 *
- C: PERISCOPE 75 *
- D: COUCH



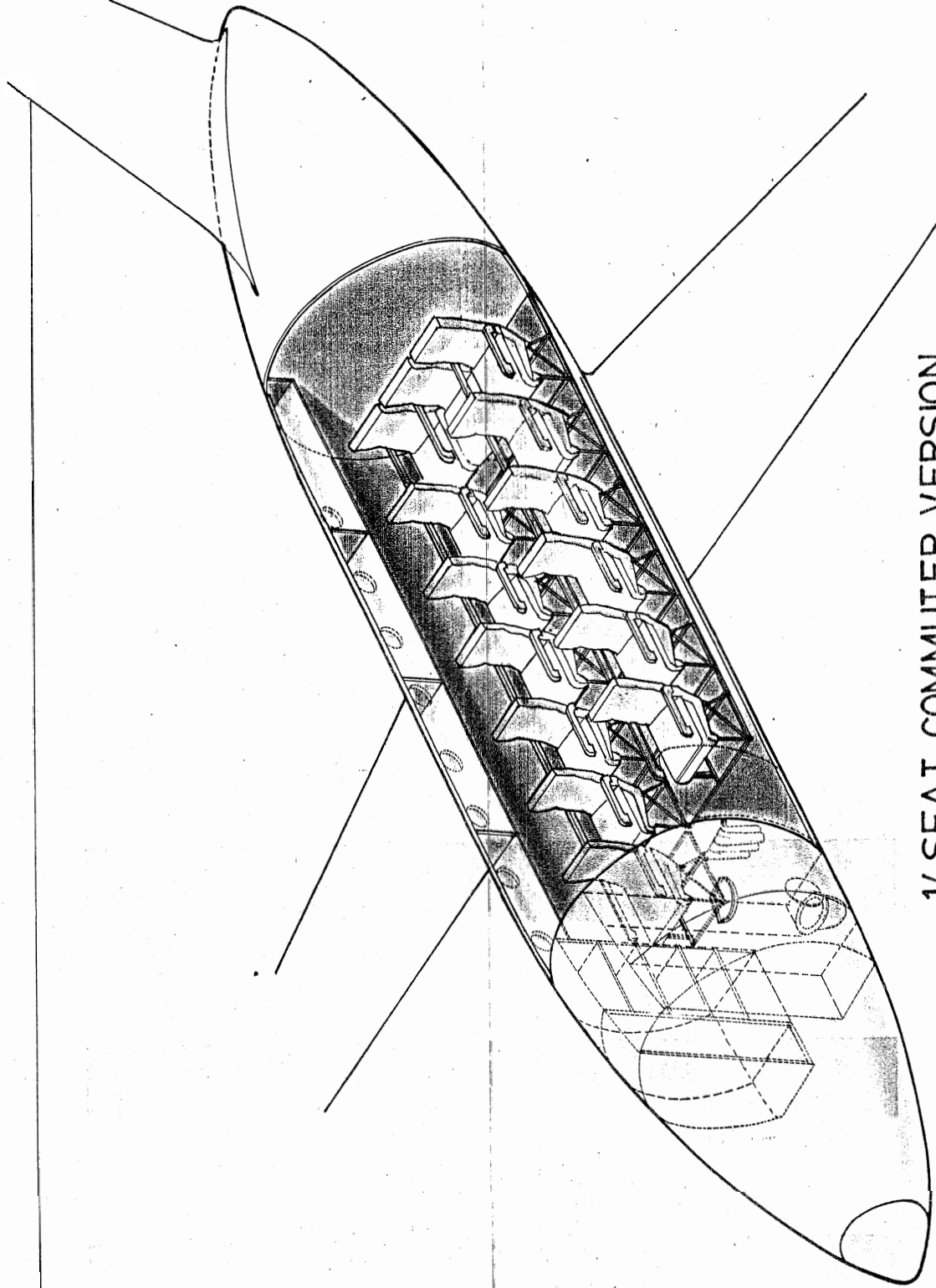
Cabin Layout - Remote Sensing Version



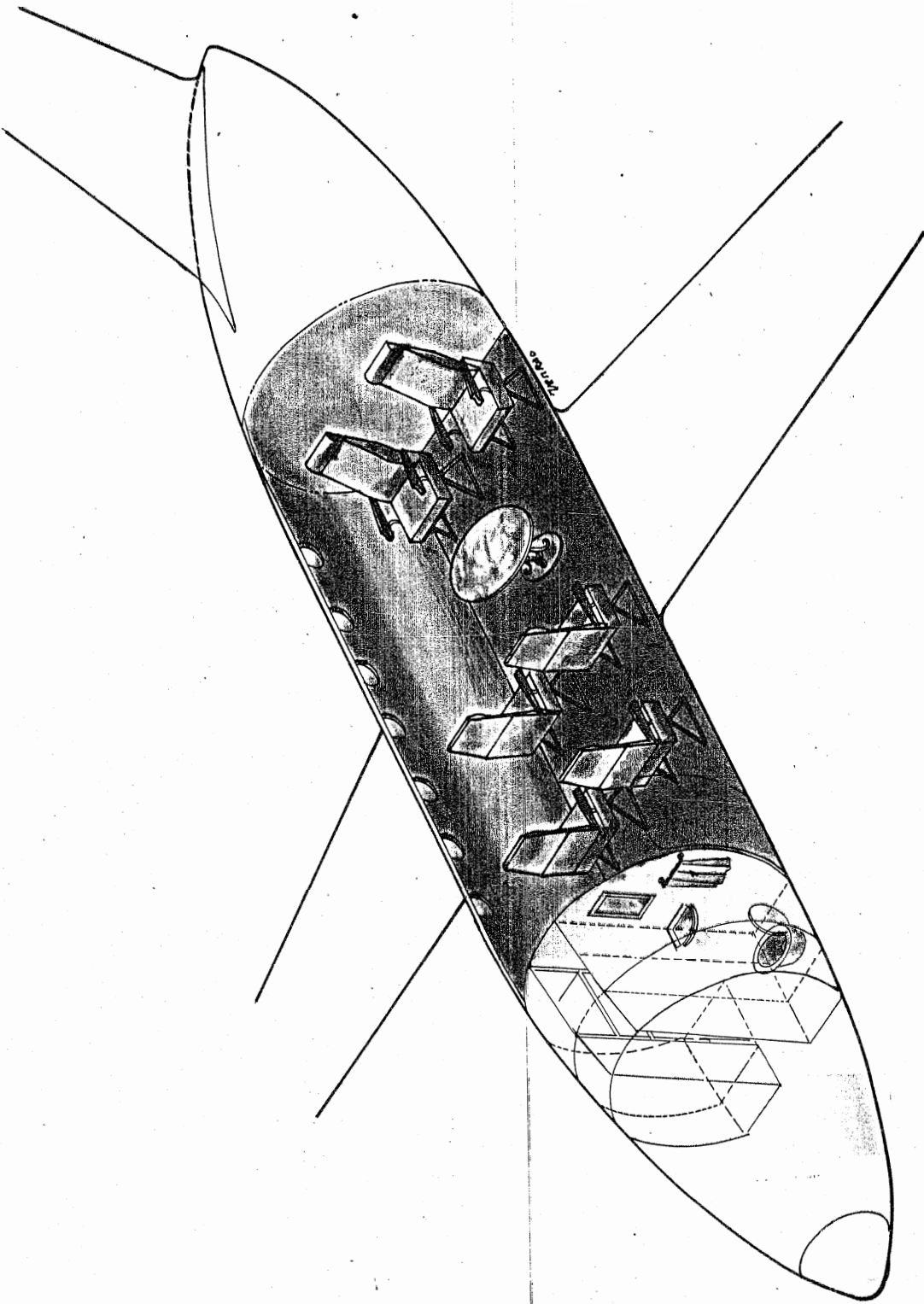
Cabin Layout - Air Ambulance Version



9 SEAT STANDARD VERSION



14 SEAT COMMUTER VERSION



6 SEAT EXECUTIVE VERSION

LEADING PARTICULARS OF AIRCRAFT

(9 PAX + 1 Crew Standard Version)

MAX. T.O. WEIGHT	: 5616 kg
EMPTY WEIGHT	: 3506 kg
MAX. PAYLOAD	: 783 kg
MAX. FUEL	: 1100 kg
PAX CABIN VOLUME	: 18 m ³
LUGGAGE COMP. VOL.	: 1 m ³

WING AREA	: 25.55 m ²
WING SPAN	: 14.7 m
ASPECT RATIO	: 8.5
WING LOADING	: 220 kg/m ²

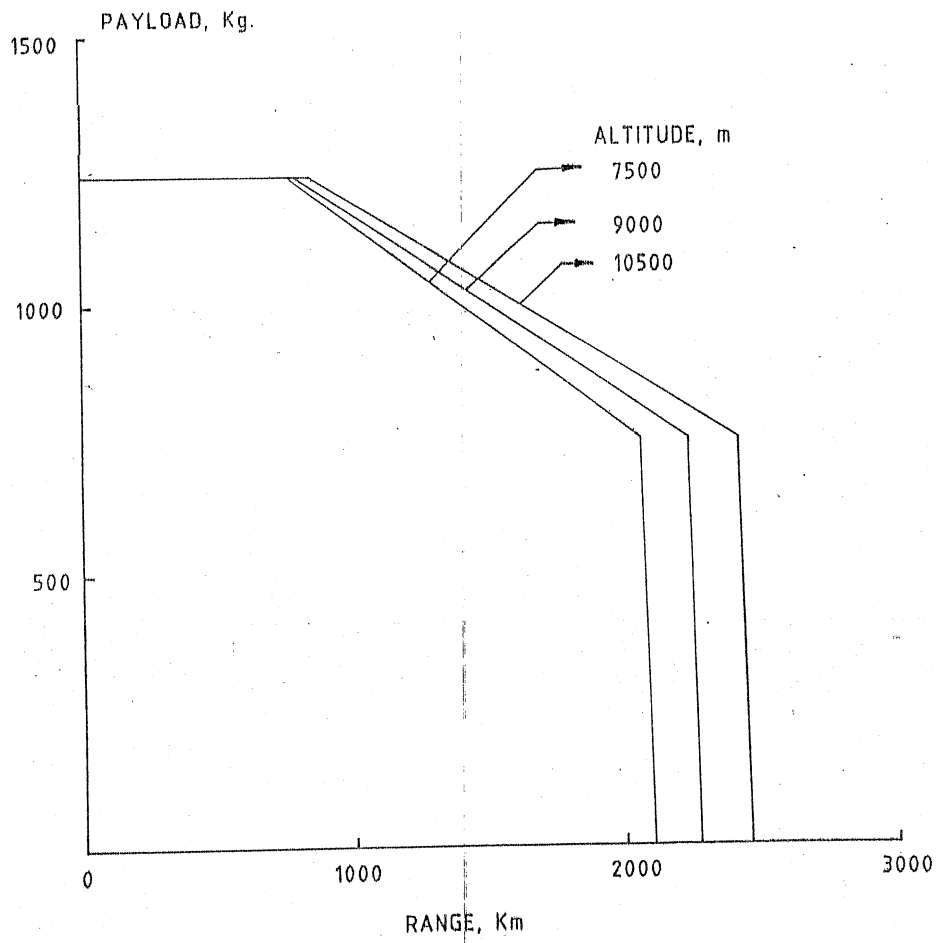
POWER PLANT	: 2 x 850 SHP TURBO-PROPS
PROPELLER	: 2.16 m DIA, 6-BLADED PUSHER

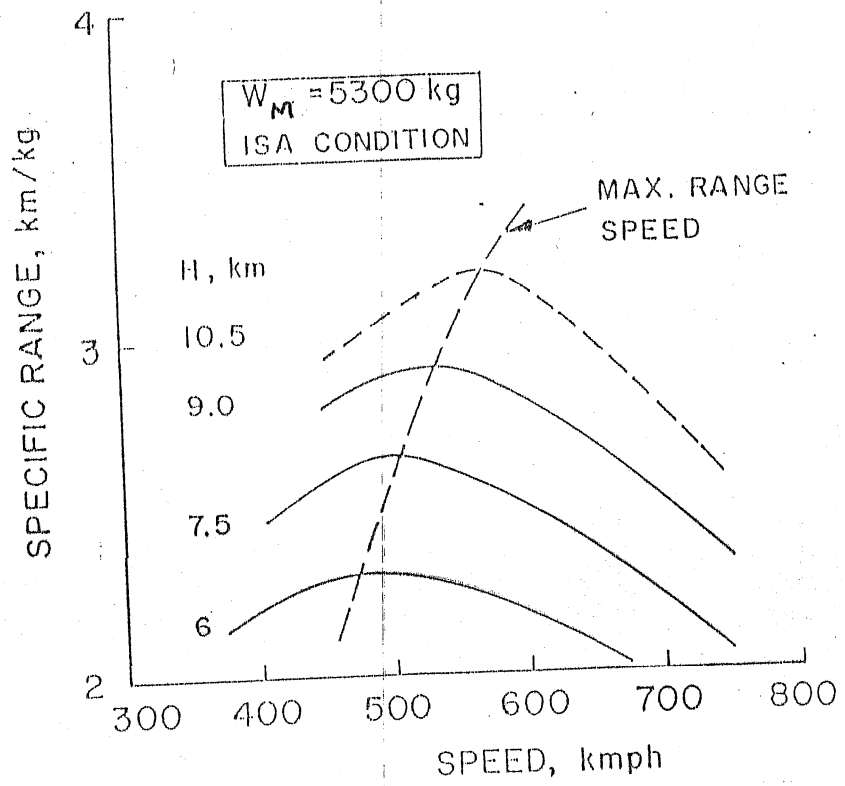
COMPARISON OF LTA WITH ~~EXISTING~~ EXISTING AIRCRAFT
(PERFORMANCE)

AIRCRAFT	MAX. CRUISE SPEED	MAX. RANGE	RANGE WITH MAX. PAYLOAD	T.O. DIST.	LANDING DIST.
	Kmph	Km	Km	m	m
BEECH B200	533	3146	876	786	867
BEECH STARSHIP	644	3631	1435	628	963
DORNIER 228	424	3034	1245	655	518
PIPER CHEYN. 400	641	4038	-	680	622
PIAGGIO AVANTI	740	3400	-	762	762
NAL-LTA (std. ver.)	700	2500	2500	540	590
NAL-LTA (comm. ver.)	700	2500	1000	540	590

- NOTES: * All performance at ISA conditions
 * Range with IFR reserves
 * Take-off distance to clear 50ft obstacle; Max. T.O. wt.
 * Landing distance from 50ft; Max. landing wt.

ISA CONDITIONS





Specific Range

TRIP PERFORMANCE

	CRUISE SPEED Kmph	DISTANCE km	FLIGHT LEVEL km	BLOCK TIME hr	BLOCK FUEL kg
BOMBAY AURANGABAD	475	352	6.0	0.78	191
BANGALORE GOA	475 500	480	6.0 7.5	1.05 0.995	246 231
BANGALORE BOMBAY	530 575	840	9.0 10.5	1.65 1.55	347 325
BOMBAY DELHI	530 575	1148	9.0 10.5	2.23 2.08	454 421
MADRAS CALCUTTA	530 575	1342	9.0 10.5	2.60 2.42	520 481
BANGALORE DELHI	530 575	1850	9.0 10.5	3.56 3.30	693 640

NOTES: 9 PAX, 1 CREW, 950 Kg FUEL

NAL - INDUSTRY PARTNERSHIP MODEL

* Joint sector company (A) to be registered under section 25 of Companies Act for 'No Profit'

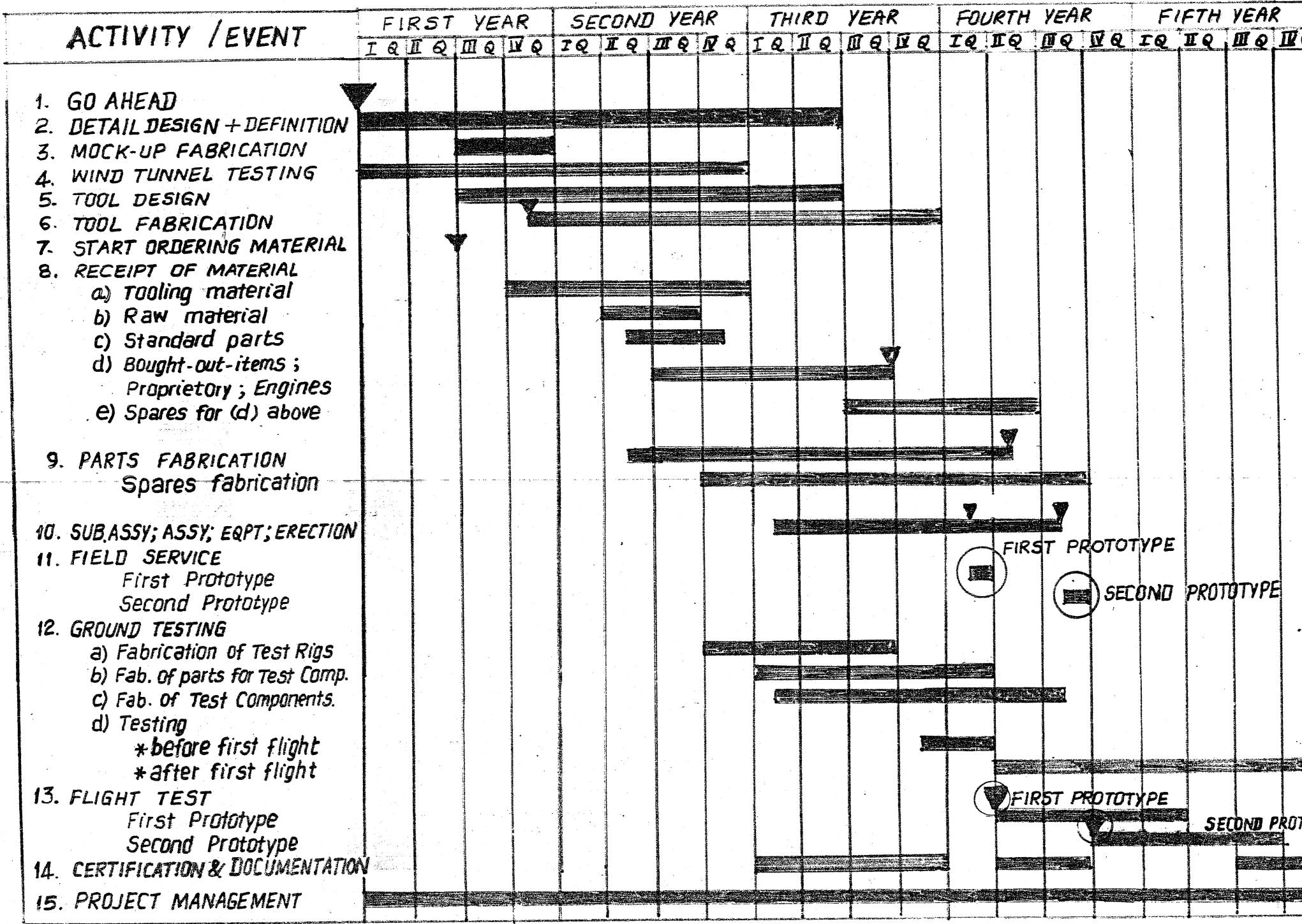
- Equity participation by all partners
- Customs duty exemption available since company is 'Non-Profit Making'
- Transfers technology to production Company in consideration for payback of development expenditure

* Separate joint sector company (B) registered for series production and marketing

- Same partners as earlier section 25 Company
- Development expenditure (repaid to Company A) to be recovered through amortization
- Part of profit which Company B makes on sale of aircraft utilised to fund development of variants, new aircraft, advanced projects and R&D by Company A.

FUNDING PATTERN

- o Joint sector company under Section 25 of Companies Act for development
- o Rs. 40 crores development funded by NAL/CSIR and Industrial Partner on 50-50 basis
- o NAL/CSIR contribution available first as interest free grant
- o Industrial Partner's contribution (from 3rd year) through borrowing from Financial Institutions under appropriate conditions (Debt: Equity Ratio and Interest)
- o Production programme fully funded by Industrial Partner through equity, public subscriptions, borrowing from Financial Institutions under appropriate condition (Debt: Equity ratio and interest)

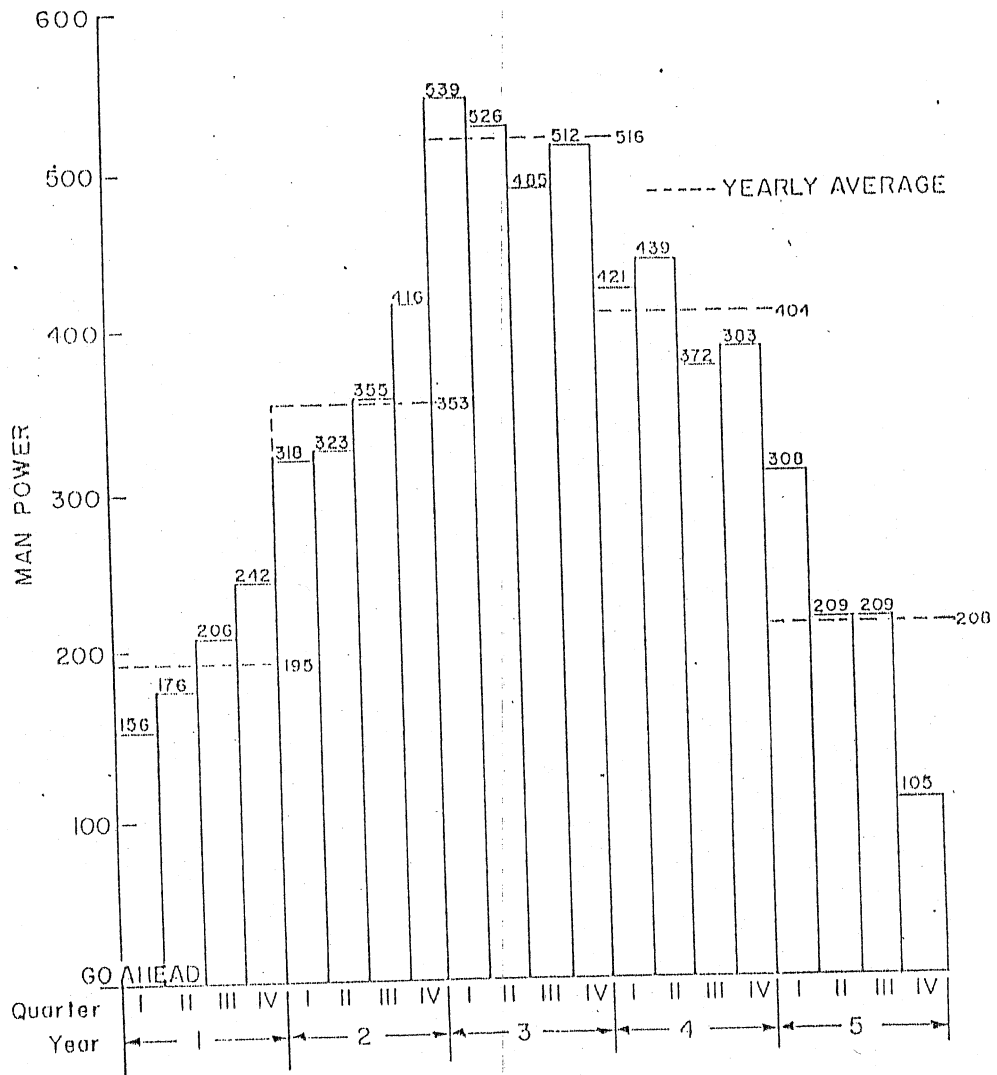


FIRST PROTOTYPE

SECOND PROTOTYPE

FIRST PROTOTYPE

SECOND PROTOTYPE



Total Manpower Requirement

FINANCIAL HIGHLIGHTS

<u>DESIGN AND DEVELOPMENT</u>	<u>Rs. in Crores</u>
o Capital	2.50
o Development	37.50
Total	<u>40.00</u>
o F.E. Content	13.40

NOTES:

Engines free of cost

Manpower (inhouse) : 510 for 5 years

SERIES PRODUCTION

PROJECT COST	<u>Rs. in Crores</u>
o Capital	30.00
o Tooling	16.00
o Production drawing & documentation	2.30
	<u>48.30</u>
o Working capital and Interest:	95.00
o Expenses	: 3.00
	98.00
Total	<u>146.30</u>

FINANCING DESIGN AND SERIES PRODUCTION

		<u>Rs. in Crores</u>
o	NAL's assistance	20.00
o	Partner's share	
	- Equity	: 27.00
	- Term loans	: 53.80
	- Working capital loan	: 37.50
	- Advance from customer	: 48.00
		166.30
Total		<u>186.30</u>

NOTES

o	Stabilised at 24 aircraft/year	
o	Manpower : Direct labour	- 426
	Others	- 479
	Total	<u>905</u>

UNIT PRICE (AVERAGE OF 99 AIRCRAFT)

	<u>Rs. in Lakhs</u>
o Direct material	419.00 (104.00)
o Labour overheads	147.71
o Amortization	23.32
o Sales overheads	10.00
o Training, Tech. Assistance	10.00
Total	<u>610.03</u>
o Profit @ 10%	<u>36.60</u>
	646.63
o Excise duty @ 15.75%	<u>101.84 (101.84)</u>
	748.47
or say	750.00
o Sales Tax @ 8.8%	66.00 (66.00)
Total	<u>816.00 (217.84)</u>

NOTES

Figures in brackets represent duties and taxes

TABLE 12
OPERATIONAL COST OF 9 SEATER VERSION OF LTA

Item	1500 Hours per Year	1800 Hours per Year	2100 Hours per Year
1) Operational Cost, -Rs./hour			
Crew & engineers	400	333	285
Landing charges	60	60	60
Fuel	2419	2419	2419
Hanger charges	400	333	285
Insurance	1796	1496	1282
Depreciation	4490	3742	3207
Interest	2795	2330	1996
Maintenance	1270	1058	907
Other charges	500	417	357
Total - Rs./hour	14130	12188	10798
2) Utilization -			
Pax-km/hour	4950	4950	4950
3) Cost per pax-km, Rs.			
	2.86	2.46	2.18

Notes:

- * Cruise speed 550 kmph
- * Cruise altitude 7.5 km
- * 600km stage length
- * 100% load factor
- * 1990 price level.

TABLE 13

OPERATIONAL COST OF 14 SEATER VERSION OF LTA

Item	1500 hours per year	1800 hours per year	2100 hours per year
1) Operational Cost, Rs./hour			
Crew & engineers	400	333	285
Landing charges	60	60	60
Fuel	2419	2419	2419
Hanger charges	400	333	285
Insurance	1818	1515	1299
Depreciation	4545	3788	3247
Interest	2828	2357	2020
Maintenance	1270	1058	907
Other charges	500	417	357
Total - Rs./hour	14240	12280	10879
2) Utilization pax-km/hour	7700	7700	7700
3) Cost per pax-km, Rs.	1.85	1.59	1.41

Notes:

- * Cruise speed 550 kmph
- * Cruise altitude 7.5 km
- * 600km stage length
- * 100% load factor
- * 1990 price level.